



STEWARDSHIP
MINISTRIES

LEADING THE WAY
REQUIRES KNOWING THE WAY





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***Developing a Comprehensive
Stewardship Planning Ministry
for Your
Highest Capacity Members***

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Step 1: Assess Your Current Stewardship Ministry

- A. Assess of your current teaching and ministry to your highest capacity members

- B. Identify the specific members who you wish to focus a high-capacity Stewardship Ministry



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Step 2: Coach/train church and ministry leadership.

“Leading the way requires knowing the way”

Embracing the concept of whole life stewardship:

A. Get clear on the proper meaning of Stewardship –
Stewardship is not about what you **give**, it is about
what you **keep**.



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B. Recognize the full scope of **Whole Life Stewardship**.

It is far more comprehensive than simply financial.

1. Our Time

2. Our Talents

3. Our Work/Career

4. Our Body

5. Our Relationships

6. Our Mind

7. The Earth

8. The Gospel

9. Our Possessions



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C. Personally apply and practice whole life stewardship yourself.

1. You can't export what you haven't first imported.

2. “When the teacher is ready, the student will appear.”



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D. Align your **terminology** with your **theology**.

The words you use really matter.

a. God *entrusts* vs. God *gives*

b. we *steward* vs. we *own*

c. we *deploy* vs. we *give*

d. we are *obedient* vs. we are *generous*



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Step 3: Enhance your stewardship ministry to your most affluent members.

A. Correct your perceptions by:

1. Understanding the “Ten Unique Stewardship Dilemmas Affluent Christians Face” (Book)
2. Seeing them as Stewards of God’s resources and not just ATM machines for your church



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B. Sharpen your messaging:

1. A ***stewardship*** focus instead of an ***ownership*** focus.
 - a. What is My Relationship to My Stuff? (Handout)
 - b. How Do You Calculate How Much are You Are Worth? (handout)
 - c. Generous Giver or Obedient Courier (Handout)



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B. Sharpen your messaging:

2. A *ministry* focus rather than a *fund-raising* focus
 - a. What we want **FOR** you and not what we want **FROM** you! We are here to serve you and not for you to serve us.
 - b. We don't care where you give, we just want to help you steward well all that God has entrusted to you and optimize your Kingdom impact!



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C. Broaden your ministry offerings:

1. Help them identify and address the five major barriers that hinder increased giving.

a. Spiritual Barriers

b. Emotional and Psychological Barriers

c. Financial Barriers

d. Tax Barriers

e. Advisor Barriers

[Overcoming the Barrier to Generosity](#) (handout)



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Step 3: Enhance your stewardship ministry to your most affluent members.

C. Broaden your ministry offerings:

2. Launch small group [Steward's Way](#) studies
3. Launch small group, [Better Way Giving](#) Studies
4. Host Stewardship Briefing dinner events
(3-5 couples per event)
5. Offer individual Discovery Retreats for those who attend stewardship briefings & want to go further.
6. Develop an on-going “drip-teaching” strategy of stewardship content.



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D. Refer them to skilled and experienced professionals who specialize in comprehensive stewardship planning from a biblical worldview who they can add to their existing advisory team.

- 1. The collision of biblical and secular worldviews in planning and giving (handout)**
- 2. Are your advisors asking you the right questions? (handout)**



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Step 3: Enhance your stewardship ministry to your most affluent members.

E. The one question everyone of your affluent members need to ask:

How can I possibly hope to create a maximum Kingdom impact plan that is in keeping with the will of God when all the advisors I am working with to help me create that plan don't even know who God is?



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And what is our ultimate objective for this Stewardship ministry to the very affluent?



“Well done, good and faithful servant.”



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Questions? Comments?